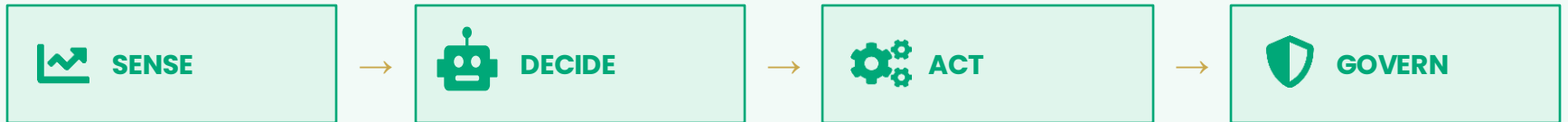


XenonStack Partner Overview

Reasoning Infrastructure for Enterprise AI Systems

Build, deploy, and scale governed agentic systems across industries



We are a Reasoning Infrastructure Company

Enabling enterprises to move from fragmented AI initiatives to production-grade decision systems

1

Sense

Systems that sense real-time signals from across the enterprise.

2

Decide

Systems that make governed decisions with full audit lineage.

3

Execute

Systems that execute actions autonomously across environments.

Not a data platform. Not an AI tool. A decision infrastructure layer.

From AI Models → Decision Systems

Enterprises have invested heavily – but impact is still missing

ENTERPRISES HAVE INVESTED IN:

- Data platforms (Snowflake, Databricks)
- AI/ML models and experimentation
- Dashboards & analytics layers



BUT THE REALITY IS:

- Decisions remain manual
- Execution is disconnected from insight
- AI without execution creates no business impact

AI without execution does not create business impact

The Decision Infrastructure Gap

Every layer exists in isolation — nothing connects insight to action

LAYER	CURRENT STATE
Data Layer	Available but fragmented across silos
AI / ML Layer	Predictive but not actionable at scale
Execution Layer	Manual, slow, and disconnected from intelligence

GAP: No system connects insight → decision → execution

The Reasoning Infrastructure Stack

Three integrated layers – built for governed, autonomous decisioning

ElixirData

Context Layer

Unified data + decision lineage. Real-time enterprise context. Audit-ready intelligence.



ElixirClaw

Agentic Execution

Autonomous workflows. Decision orchestration. Action execution across systems.



ElixirHub

Industry Agents

Pre-built domain-specific agents. Faster deployment. Reusable skill packs for every vertical.

Production-Grade Decision Systems

Not experiments. Not dashboards. Production systems.

WE DO NOT DELIVER:



- Dashboards
- Experiments
- Isolated AI pilots

WE DELIVER:



- Autonomous workflows
- Governed decision-making systems
- Continuous intelligence with feedback loops

Production systems, not prototypes — this is the difference.

Who We Serve

Enterprise organizations with complexity, scale, and urgency to act

\$300M–\$10B

Revenue Range

Mid-market to large
enterprise

500+

Employees

Organizational scale for
transformation

4

Target Regions

US, Europe, GCC, Oceania

5

Core Industries

BFSI, Mfg, Retail, Energy,
Public Sector

TARGET INDUSTRIES:

BFSI

Manufacturing

Retail / CPG

Energy & Utilities

Public Sector

When to Bring XenonStack into a Deal

Four clear signals that indicate a high-fit account

01

Heavy Manual Workflows

Teams spending significant time on coordination, rescheduling, and decision reconstruction.

02

Multi-System Environments

ERP + Cloud + Data Platforms operating in silos with no unified execution layer.

03

Compliance / Audit Pressure

Regulators demanding explainability and audit trails that current systems cannot provide.

04

AI Stuck in Pilot Stage

AI initiatives deployed but not delivering measurable production impact at scale.

Trigger Line: If decisions are still manual — it's a fit.

Core Use Case Areas

Where we deliver the highest impact across industries

1

Decision Intelligence

Real-time, governed credit, compliance, and risk decisions in BFSI.

2

Supply Chain Execution

Autonomous supplier risk, demand sync, and procurement automation.

3

Procurement Automation

RFQ cycles reduced from weeks to days with autonomous vendor evaluation.

4

Fraud & Compliance

Autonomous AML triage and compliance reporting with full audit trail.

5

Autonomous Operations

Production scheduling, logistics, and incident response without manual intervention.

Industry Coverage at a Glance

Key use cases mapped to each vertical

INDUSTRY	KEY USE CASES
BFSI	Credit decisioning, AML automation, KYC & onboarding
Manufacturing	Production scheduling, supplier risk, procurement
Retail / CPG	Demand sensing, shelf planning, promotion intelligence
Energy & Utilities	Predictive maintenance, grid optimization, compliance
Public Sector	Emergency response, traffic intelligence, citizen engagement

BFSI — Core Use Cases

Production deployments and growing pipeline

USE CASES

- Credit Decision Intelligence
- Fraud & AML Investigation Automation
- KYC & Onboarding Automation
- Insurance Claims Processing

LENDING

Keychoice Lending

AI loan onboarding with full compliance audit trail.

FRAUD DETECTION

Charlee.ai

Fraud detection using graph analytics.

BANKING

Unisys

Banking engagement + compliance systems.

PIPELINE:

· JPMorgan Chase

· PNC Financial

· IDFC FIRST Bank.

Manufacturing — Core Use Cases

Production deployments and growing pipeline

USE CASES

- Supplier Risk & Production Scheduling
- Warehouse & Logistics Optimization
- Procurement Automation
- Production Intelligence

IOT + OPERATIONS

Chicago Industries

IoT + real-time anomaly detection at scale.

LOGISTICS

TYP

Logistics optimization platform.

IN PROGRESS

Pipeline

Honeywell · GEA Group · Maruti Suzuki

PIPELINE:

· Honeywell

· GEA Group

· Maruti Suzuki

Retail / CPG – Core Use Cases

Production deployments and growing pipeline

USE CASES

- Demand-Supply Optimization
- Assortment & Shelf Planning
- In-Store Execution Intelligence
- Promotion Optimization

CPG

Beam Suntory

AI-powered shelf audits at scale.

CPG

P&G

Global data governance platform.

IN PROGRESS

Pipeline

Apparel Group · Liverpool · NYWD

PIPELINE:

· Apparel Group

· Liverpool

· NYWD

Energy & Utilities – Core Use Cases

Production deployments and growing pipeline

USE CASES

- Predictive Maintenance
- Grid Optimization
- Infrastructure Risk & Compliance
- Renewable Forecasting

ENERGY

Utopus Insights

Energy analytics platform.

RENEWABLES

Prescinto

Renewable energy optimization.

IN PROGRESS

Pipeline

Pipeline accounts in GCC & Oceania

PIPELINE:

· GCC Utilities

· Oceania Grid

Public Sector — Core Use Cases

Production deployments and growing pipeline

USE CASES

- Real-Time Decision Platforms
- Surveillance & Traffic Intelligence
- Emergency Response Optimization
- Citizen Engagement Automation

SURVEILLANCE

Tapway

Surveillance intelligence at scale.

PUBLIC SAFETY

Techparamount

Public safety systems.

INFRA

Subex

Telecom + infrastructure intelligence.

PIPELINE:

· Smart City Projects

· Emergency Services

Supply Chain — Core Use Cases

Autonomous execution across planning, procurement & logistics

1

Supplier Risk Mgmt

Real-time monitoring and autonomous escalation.

2

Demand-Supply Sync

Autonomous inventory allocation at SKU level.

3

Procurement Auto.

6-week RFQ cycles → 1 week autonomously.

4

Logistics Optimization

Dynamic routing and real-time dispatch.

5

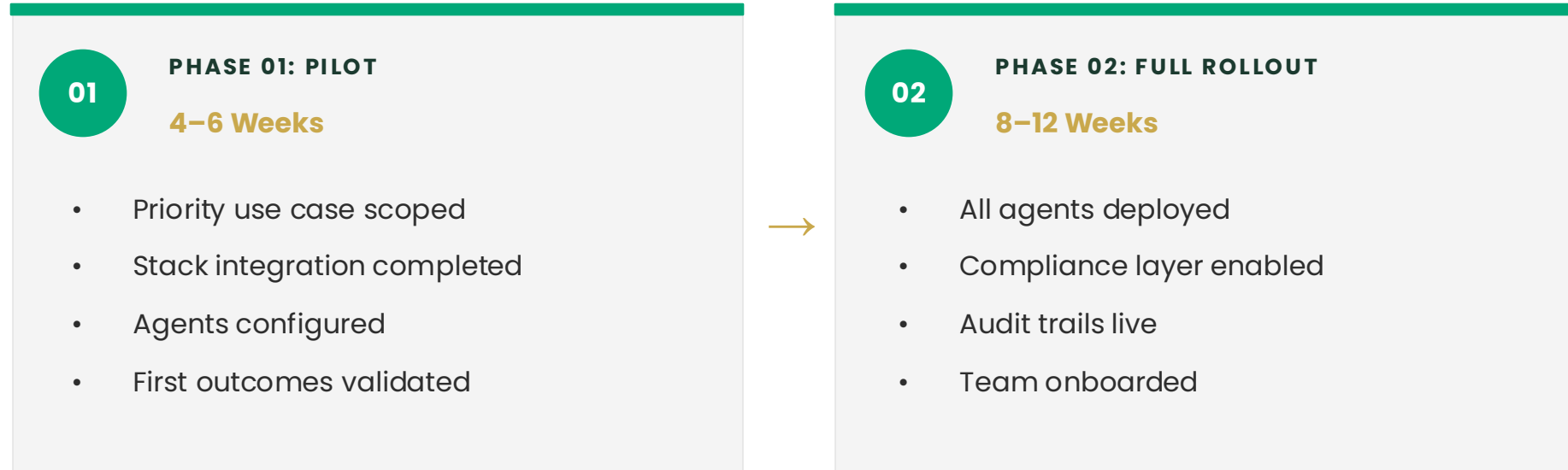
Traceability

Tier 1–3 mapping with audit-ready compliance.

Customers: · P&G · 4Flow · Beam Suntory · Chicago Industries | **Pipeline:** · SUPCON · PwC · SpendPro

Fast Time to Value

A structured, time-boxed path from proof-of-concept to full rollout



Start with 1 use case → expand enterprise-wide

Structured, Predictable Investment

Three clear tiers — aligned to how value is delivered and realized

01

ONE-TIME

Implementation

Scoping, integration, configuration, and deployment of the decision intelligence platform into your environment.

02

ANNUAL

Platform License

Full access to ElixirData, ElixirClaw, and ElixirHub — including domain-specific agent packs.

03

ONGOING

Continuous Intelligence

Model tuning, compliance updates, new agent packs, and dedicated success engineering.

Why Partners Should Care

XenonStack accelerates your deals and expands your footprint

01

Increases Deal Size

Adds an execution layer to existing cloud and data platform engagements.

02

Accelerates AI Adoption

Moves customers from AI pilots to production in weeks.

03

Drives Cloud Consumption

Every deployment increases cloud workloads and platform utilization.

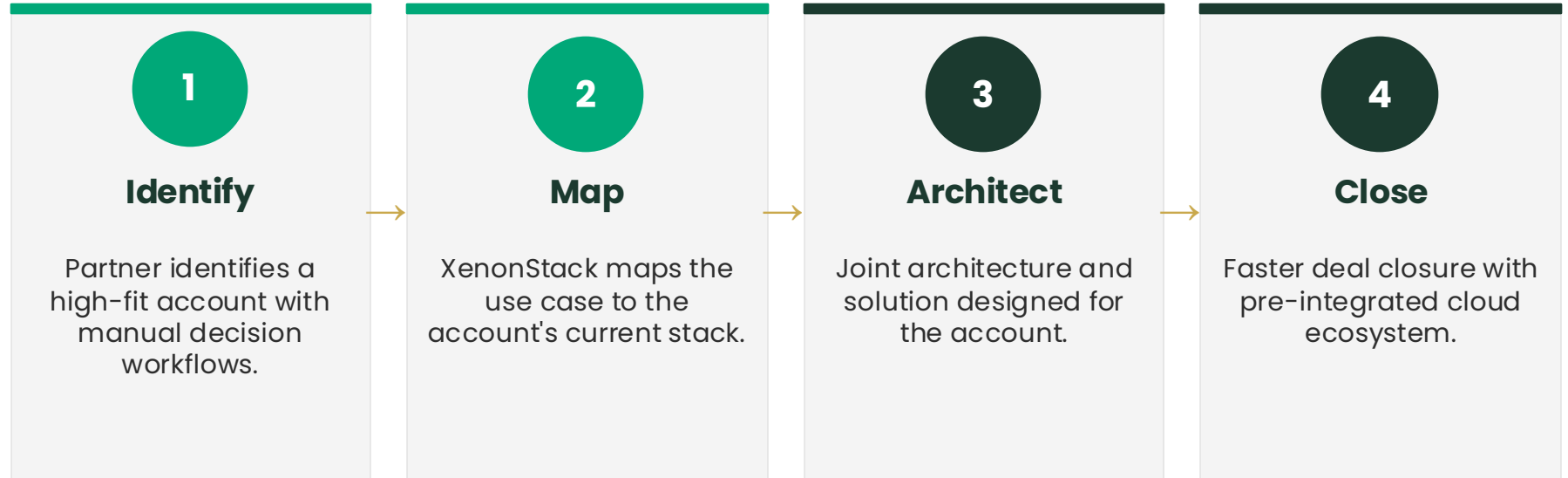
04

Enterprise Transformation

Enables strategic, multi-year transformation deals across verticals.

How We Win Together

A simple, repeatable co-sell motion



Strategic Cloud & Technology Partnerships

Deep integrations across cloud, data, and enterprise platforms

 **AWS**






 **Microsoft Azure**

 **Snowflake**


 **Databricks**


 **ServiceNow**

AWS ADVANCED TIER PARTNER

-  4 AWS Competencies: DevOps, ML, Cloud Ops, Data & Analytics
-  AWS Managed Service Provider
-  Amazon Kinesis Delivery Validation
-  50+ AWS Certifications
-  20+ Customer Launches

MULTI-CLOUD MARKETPLACE

 **80+** Solutions on AWS Marketplace

 **30+** Solutions on Azure Marketplace

Enterprise-ready · Accelerated procurement

WHAT THIS MEANS FOR CO-SELL:



Faster enterprise deal closure



Pre-integrated cloud ecosystems



Drives cloud consumption



Scalable AI transformation

Let's Identify High-Fit Accounts Together

Map your target accounts to high-value use cases and fast-moving deals

We can map your target accounts to high-value use cases, industry-specific opportunities, and fast-moving deals.

No slides. No pitch. Just a direct mapping of your pain to our architecture.

BOOK YOUR ACCOUNT MAPPING SESSION →

From AI pilots → to production decision systems

Reasoning Infrastructure for Enterprise AI – XenonStack

Ready to map this to your operations? Let's talk.